VENDOR QUARTERLY SALES REPORTING INSTRUCTIONS



Quarterly reporting requirements

The Department of Enterprise Services (DES) requires all contracted vendors to report their total quarterly contract sales through the department's Contract Sales Reporting System (https://fortress.wa.gov/ga/apps/CSR/Login.aspx).

To report your contract sales, you should have – or need to get the following:

- A login ID
- Password

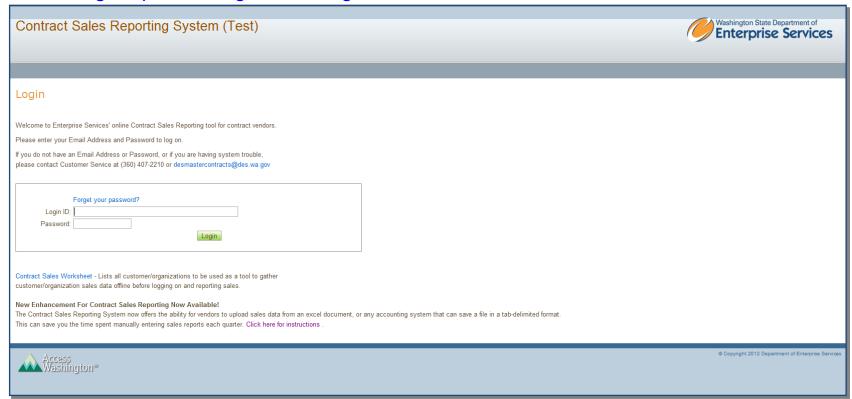
If you don't have your ID or password, please contact the DES Contract Resource Center by phone at (360) 407-2210 or email: contractingandpurchasing@des.wa.gov

When to submit quarterly information

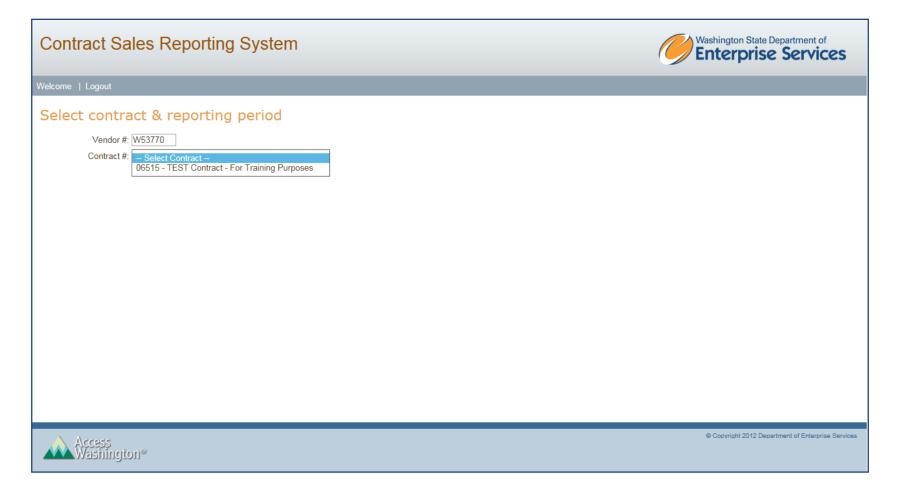
Quarterly reports are due:

Sales invoiced	Due date	
Quarter 1 (Jan.1 through March 31)	April 30	
Quarter 2 (April 1 through June 30)	July 31	
Quarter 3 (July 1 through Sept. 30)	Oct. 31	
Quarter 4 (Oct. 1 through Dec. 31)	Jan. 31	

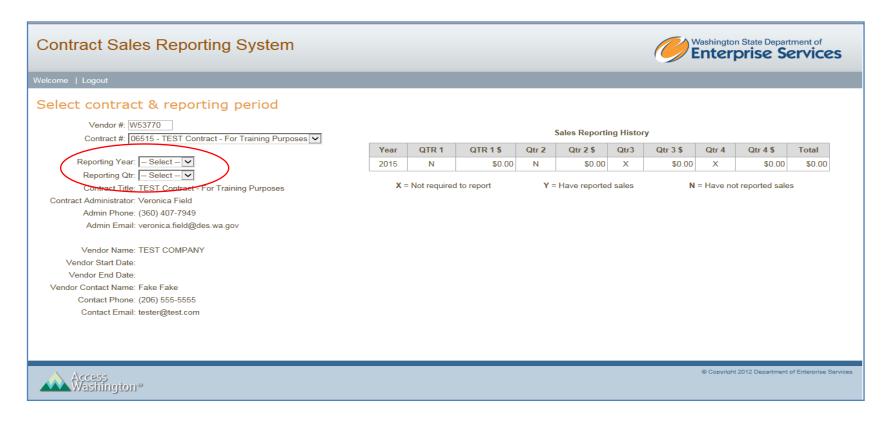
Step 1: To report your quarterly sales, go to the DES <u>Contract Sales Reporting System</u> portal page and log in. If you forgot it, you can reset your password by selecting 'Forgot your password?'. If you need direct help, call DES as (360) 407-2210 or email us: <u>contractingandpurchasing@des.wa.gov</u>.



Step 2: Once you log in, a drop down menu will show all of your active contracts. Select the contract number for which you're reporting. The system will automatically populate your vendor number.



Step 3: Select "Reporting Year" and "Reporting Quarter" by click on the drop down menus. *Do not select a quarter or year in the future.* The contract information and reporting history will display.



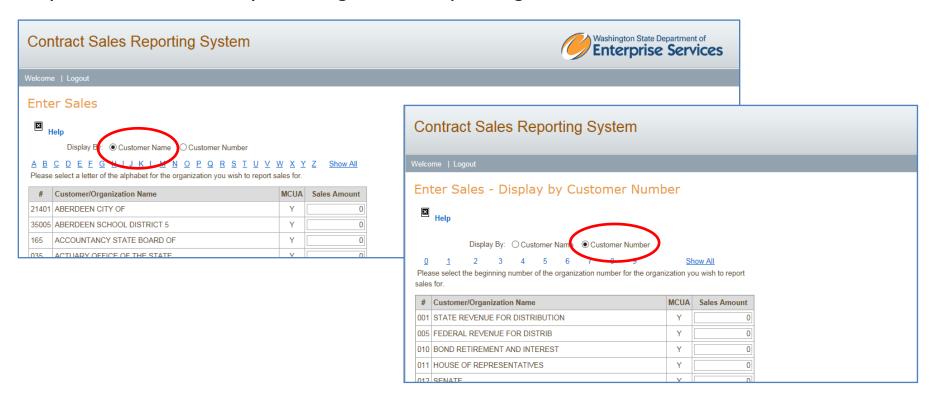
Step 4: After you select the reporting year and quarter, the system will display three reporting options at the bottom of the screen.



- To report zero sales for a quarter, check the 'a' box. Click 'Next' and your reporting
 is complete.
- To import data from a sales file, check the 'b' box. See <u>Sales Reporting Upload</u> instructions. Vendors needing to report sales to multiple customers typically choose this option.
- **To input sales data by customer**, click 'Next', marked with a 'c' on this slide. The following instructions will guide you through this process.

The following steps are for Vendors choosing option c. Click 'Next' to input sales by customer.

Step 5: The next page will display the list of approved customers (with signed Master Contract Use Agreements). Vendors can look customers up by name (alphabetically) or by customer number by selecting the corresponding radial.



Step 6: For each customer, enter the amount of sales for the quarter. You can search through customers(alphabetically or numerically) until you enter ALL sales for the quarter.

As you enter each sale, the update to the system will be noted at the bottom of the page.



Step 7: Once you have entered ALL sales for the quarter, scroll to the bottom of the screen and choose one of the appropriate options:

If you cannot find a specific customer, please contact the CRC at (360) 407-2210 or contracting and purchasing@des.wa.gov. MOST customers are part of a larger group.

- To input miscellaneous sales, select 'Enter Misc. Sales' (a) and move to Step 8 for additional instructions.
- To review sales, select 'Review Sales' (b) and move to step 10 for additional instructions.
- To submit at a later time, select 'Save/Submit Later' (c) and move to step 9 for additional instructions.

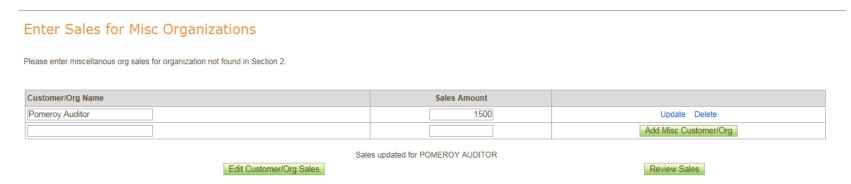


Step 8: After Selecting 'Enter Misc. Sales' this screen will appear:



Continue to the next page for additional miscellaneous sales instructions.

To add misc. sales, Enter Customer/Org Name and Sales Amount and select 'Add Misc. Customer/Org'. As you enter each sale, the system updated will be noted at the bottom of the page. If you need to edit/delete select the 'Update' and/or 'Delete' link generated by the system, to the right of the sales amount as pictured below.

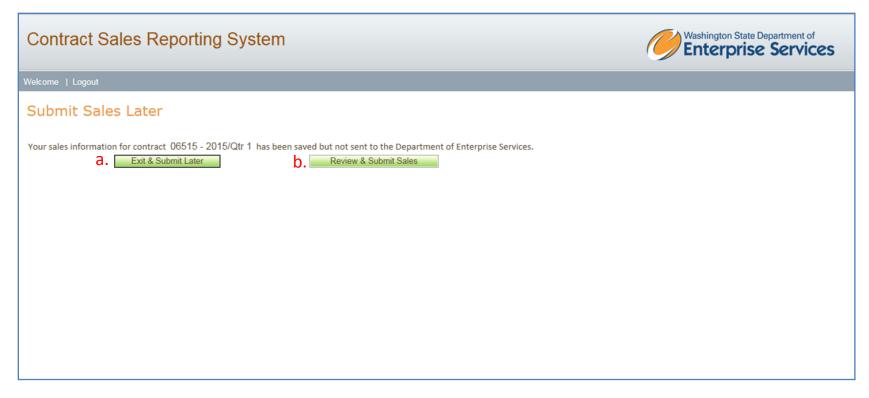


After entering all 'Misc. Sales', choose one of the following:

- To edit customer sales, select 'Edit Customer/Org Sales'.
- **To review**, select 'Review Sales' to review all entered sales for the quarter, prior to submitting for final report to DES.

Step 9: After Selecting 'Save/Submit Later', choose one of the following:

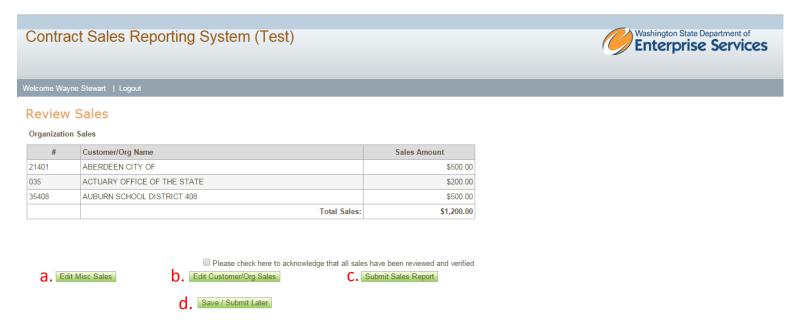
- To save data, select 'Exit & Submit Later'. Nothing will be reported to DES until you
 log back in and select 'Submit Sales Report'.
- **To review**, select 'Review & Submit Sales' to review all entered sales for the quarter, prior to submitting for final report to DES.



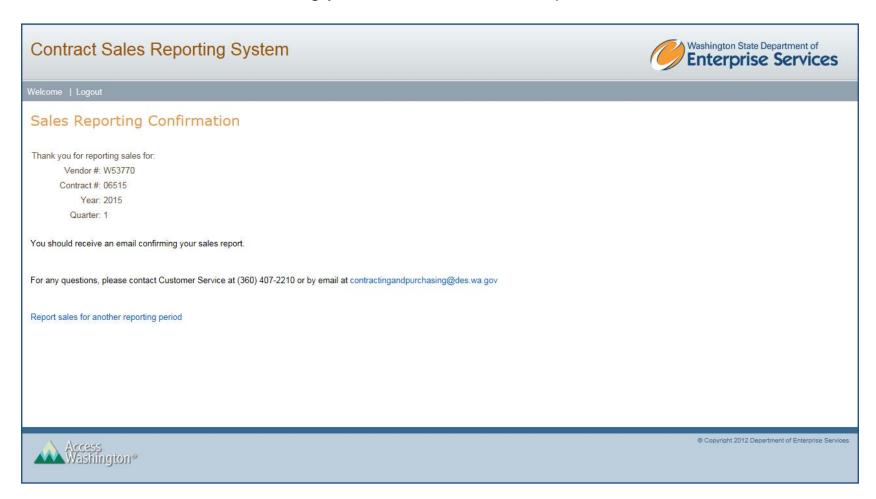
Step 10: After selecting 'Review Sales', the system generates a summary of your reported sales for review prior to submitting. If your sales are correct, check the box acknowledging your review. From this screen, you can choose from the following options:

- a. 'Edit Misc. Sales'. Select this to make edits to any Misc. Sales.
- b. 'Edit Customer/Org Sales'. Select this to make edits to sales from a specific customer.
- c. 'Save/Submit Later'. Select this if you need to log out of the system and continue to enter sales at a later time.
- d. 'Submit Sales Report'. Select this if all sales are correct.

Your sales report is <u>not</u> submitted <u>until</u> you choose 'Submit Sales Report'



Step 11: After submitting your sales, the system will provide a confirmation page. You will also receive an e-mail confirming your sales have been reported.



DATA FILE UPLOAD

THE FOLLOWING STEPS ARE FOR VENDORS WISHING TO REPORT VIA A TAB DE-LIMITED FILE UPLOAD.



File Upload Overview

The tab-delimited file can be created by:

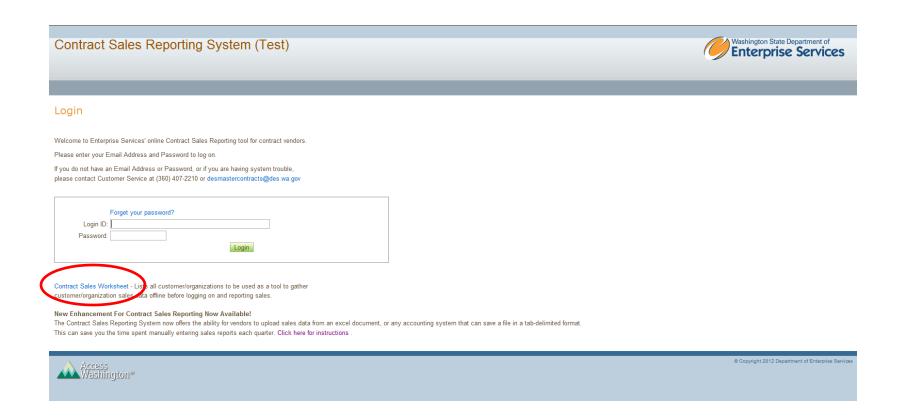
- Using the Excel <u>Contract Sales Reporting Worksheet</u> available on the <u>Contract Sales</u> <u>Reporting System</u> login page and saving as a tab-delimited file (recommended).
- A tab-delimited file created from vendor database or IT department.

The sales file only needs 3 columns in the following order for the upload process.

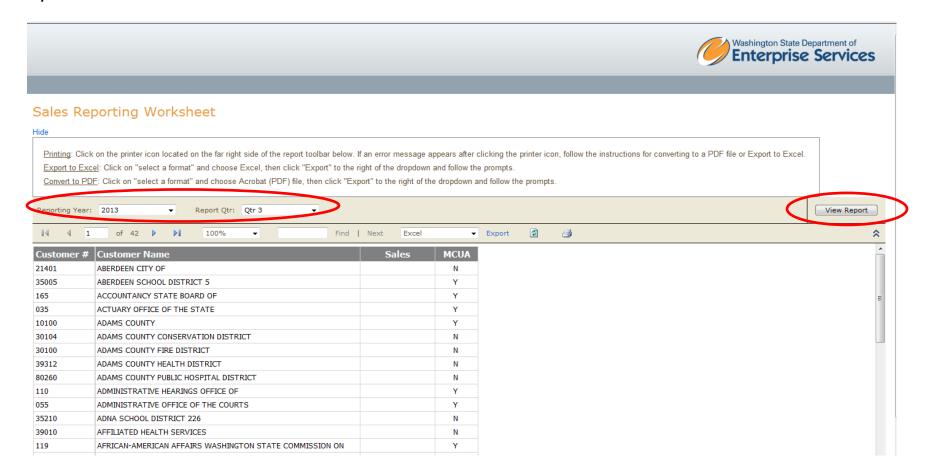
- DES Customer #: These are the customer numbers currently on the <u>Contract Sales</u> <u>Reporting Worksheet</u>.
- Customer Name: This is used as a reference for any processing errors.
- Sales Amount: Sales dollars rounded to the nearest dollar. If reporting credits, place a symbol in front of the dollar amount.

The file upload option is available on the "Select Contract & Reporting Period" screen. If the *Import sales from file* option is selected, you will be able to select your file from your personal computer or network drive. After the file has been uploaded and processed, you will be able to review, edit and submit the sales report.

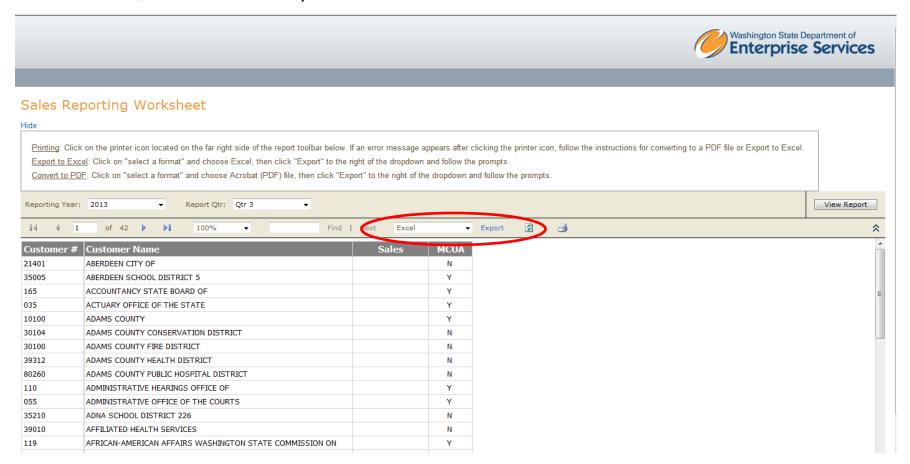
Step 1. Create a tab-delimited file using the Excel <u>Contract Sales Reporting Worksheet</u>, on the <u>Contract Sales Reporting System</u> login page and choose the link to the <u>Contract Sales</u> Reporting Worksheet.



Step 2. Choose the appropriate Reporting Year and Report Quarter, and then click *View Report*.



Step 3. To export the report to an Excel document, click the dropdown box, *Select a format*. Choose Excel, and then click *Export*.



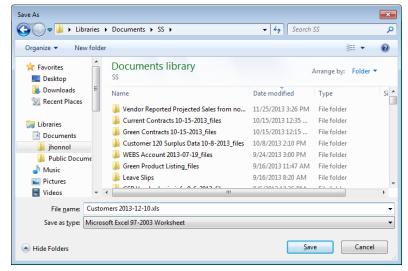
Step 4. A File Download dialog box will appear. Choose *Save* (Figure 3).

Note: The document may take some time to load.

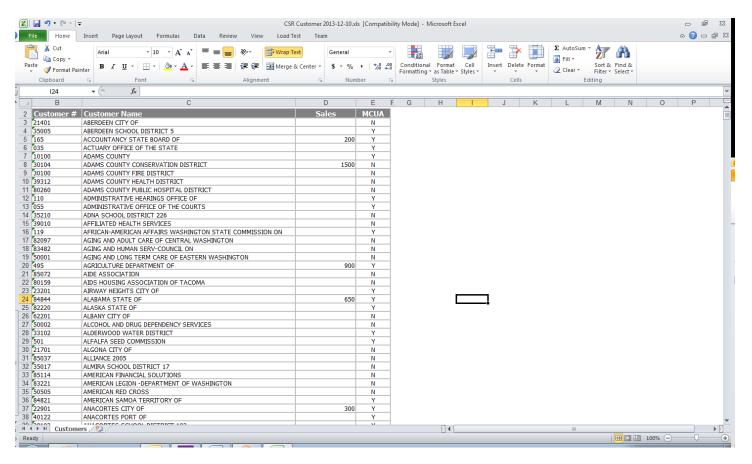


Step 5. Rename, choose a location to save the document and

then click Save (Figure 4).

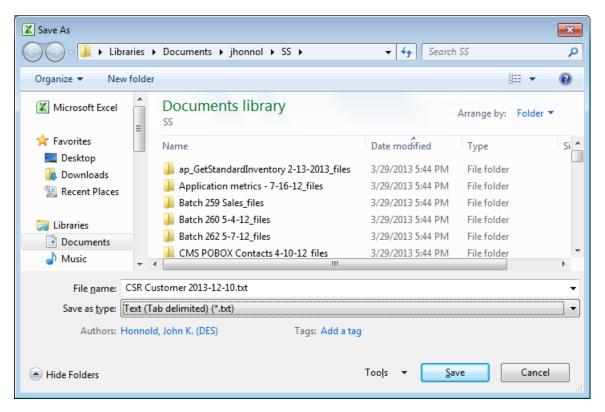


- **Step 6.** Open the saved Excel file and enter your sales data in the appropriate column.
 - a. To import the document, it must be in the format displayed in Figure 5.
 - b. The columns with Customer Number, Customer Name and Sales are required.
 - c. Sales amounts must be entered to the nearest dollar (do *NOT* enter \$ symbol)
 - d. If reporting credits, place a symbol in front of the dollar amount.



Step 7. After you have completed entering your sales data, save the Excel file as a Text (Tab delimited) file.

- a. Choose File
- b. Choose Save As
- c. Rename and choose a location to save the document.
- d. Change the Save as type to Text (Tab delimited).
- e. Click Save.



Example of Saved Tab-delimited File

The figure below displays an example of a tab-delimited file saved from the <u>Contract Sales</u> <u>Reporting Worksheet</u>.

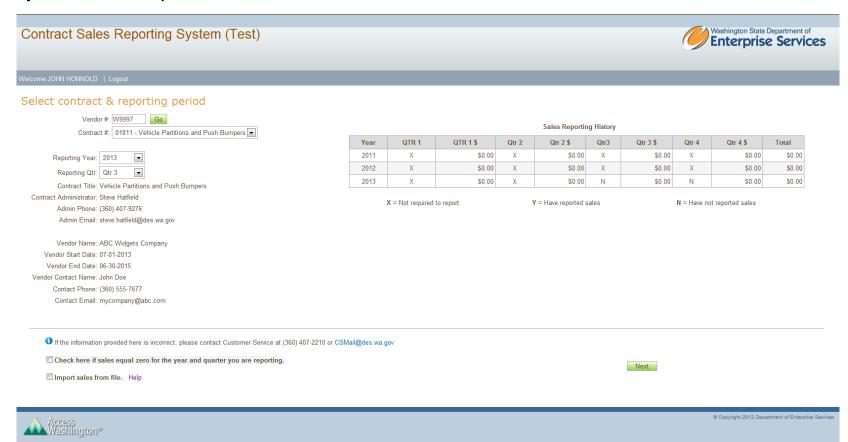
W268-01811-2013-4.txt - Notepad		
e <u>E</u> dit F <u>o</u> rmat <u>V</u> iew <u>H</u> elp		
stomer # Customer Name Sales MCUA		
91 ABC Org (Bad Customer #1)	65 N	
401 ABERDEEN CITY OF	N	
005 ABERDEEN SCHOOL DISTRICT 5	Υ	
5 ACCOUNTANCY STATE BOARD OF	Υ Υ	
ACTUARY OFFICE OF THE STATE	225 Y	
100 ADAMS COUNTY	Υ	
104 ADAMS COUNTY CONSERVATION DISTRICT	N	
100 ADAMS COUNTY FIRE DISTRICT	N	
312 ADAMS COUNTY HEALTH DISTRICT	N	
260 ADAMS COUNTY PUBLIC HOSPITAL DISTRICT	1385 N	
O ADMINISTRATIVE HEARINGS OFFICE OF	Y	
ADMINISTRATIVE OFFICE OF THE COURTS	Y	
210 ADNA SCHOOL DISTRICT 226	N	
010 AFFILIATED HEALTH SERVICES	N	
9 AFRICAN-AMERICAN AFFAIRS WASHINGTON STATE COMMISSION ON	Υ	
097 AGING AND ADULT CARE OF CENTRAL WASHINGTON	N	
482 AGING AND HUMAN SERV-COUNCIL ON	N	
001 AGING AND LONG TERM CARE OF EASTERN WASHINGTON	N	
5 AGRICULTURE DEPARTMENT OF	500 Y	
072 AIDE ASSOCIATION	N	
159 AIDS HOUSING ASSOCIATION OF TACOMA	N	
201 AIRWAY HEIGHTS CITY OF	Υ	
844 ALABAMA STATE OF	Y	
220 ALASKA STATE OF	Ý	
201 ALBANY CITY OF	Ň	
002 ALCOHOL AND DRUG DEPENDENCY SERVICES	N	
102 ALDERWOOD WATER DISTRICT	Ÿ	
701 ALGONA CITY OF	165 N	
037 ALLIANCE 2005	N N	
017 ALMIRA SCHOOL DISTRICT 17	N	
114 AMERICAN FINANCIAL SOLUTIONS	N	
221 AMERICAN LEGION -DEPARTMENT OF WASHINGTON	N N	
505 AMERICAN RED CROSS	N	
821 AMERICAN SAMOA TERRITORY OF	Ÿ	
901 ANACORTES CITY OF	v	
122 ANACORTES PORT OF	Ÿ	
103 ANACORTES SCHOOL DISTRICT 103	·	
703 ANDERSON ISLAND PARK AND RECREATION DISTRICT	N	
936 ANNIE WRIGHT SCHOOL	N N	
O APPLE ADVERTISING COMMISSION	850 Y	
264 APPRENTICESHIP AND NON-TRADITIONAL EMPLOYMENT FOR /WOMEN	030 I	
111 ARC OF CLARK COUNTY	N N	
5 ARCHAEOLOGY AND HISTORIC PRESERVATION DEPARTMENT OF	N V	
070 AREA AGENCIES ON AGING WA ASSOC OF	ı V	
	T V	
842 ARIZONA STATE OF 843 ARKANSAS STATE OF	Ţ V	
	Ţ	
	Ţ	
016 ARLINGTON SCHOOL DISTRICT 16	Y	
002 ARMY DEPARTMENT OF THE	N N	
938 ARTHRITIS FOUNDATION	N S	
7 ARTS COMMISSION WASHINGTON STATE	Y	
701 ASHFORD WATER DISTRICT	N N	
685 ASIAN COUNSELING AND REFERRAL SERVICE	3650 N	
ASIAN PACIFIC AMERICAN AFFAIRS WA STATE COMM ON	Y	
020 ASOTIN ANATONE SCHOOL DISTRICT 20	N	

Selecting File Import Option

Step 8. Login to the Contract Sales Reporting System.

Step 9. Click the dropdown boxes to select the appropriate *Reporting Year* and *Reporting Quarter* (Figure 8).

Step 10. Check *Import sales from file*, then click *Next.*



Step 11. Click *Browse*, then locate and select the Text (Tab delimited) file.

Step 12. Click Upload File to upload.





- **Step 13.** If the file is successfully uploaded, the process sales button will appear (Figure 10).
 - If the file did <u>not</u> load, see instructions for Error Uploading Report File.
- **Step 14.** Click *Process Sales* to begin processing.
 - Note: The sales processing may take a few minutes. Please wait for message to confirm that the upload processing is complete. Please do not attempt to navigate to other screens while the file is being processed.





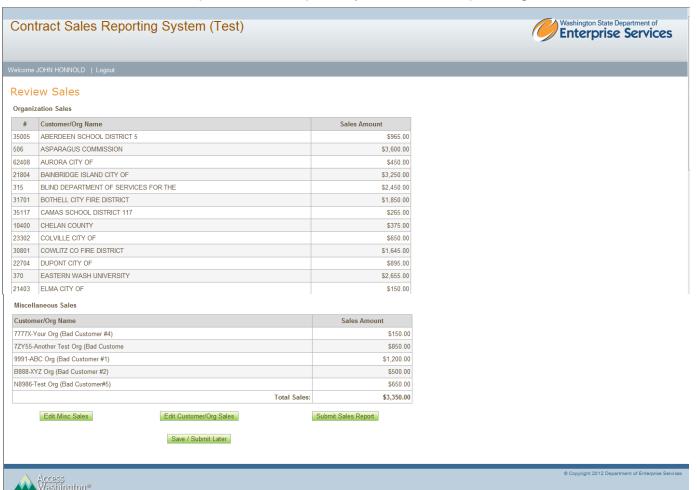
Step 15. After processing the sales file, as message will provide status and processing information. At this time, the sales data has been uploaded and processed. You must still review and submit the sales report.

Step 16. Click Review Sales.



Step 17. Review your sales data. Use the buttons below to review, edit and submit your sales report (Figure 12).

Step 18. Click *Submit Sales Report*, to complete your sales reporting.



Error Uploading Report File

- If a file fails to import correctly, an error message will appear. The following are possible reasons the file failed to upload and process correctly:
 - File is not saved in a tab-delimeted file. Re-save file in proper tab-delimited format and repeat file import process.
 - File is not in the proper format of Customer #, Customer Name and Sales. Reformat the file and repeat import process.
 - Sales amount data not in correct format. Open file in Excel, right click on sales amount column and select
 Format Cells. Select Number from the category options and change decimal places to zero. Click Ok. Save
 file again in tab-delimited format. Repeat file import process.

